TEXAS AGRICULTURAL COOPERATIVE COUNCIL

SUMMER CO-OP INTERNSHIP PROGRA

Objectives

- Provides agricultural majors with the opportunity to gain first-hand knowledge of how an agricultural cooperative functions on a day-to-day basis
- Assist students in the development their professional and communication skills
- Give students the opportunity to grow their network
- Allow students the opportunity to apply their education in practice

Contact Information

Raley Kirk

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Connect With Texas Agricultural Cooperative Council on Facebook and LinkedIn









Potential hosting co-ops are located across the state education and what it takes and offer a dynamic range of industry knowledge in cotton, grain and farm supply operations.

Interns have the opportunity to gain real-life work experience in varying areas of business such as marketing, accounting, sales, and operations.

LEARN



Bridge the gap between to run a successful, farmerfocused agribusiness.

Expand your understanding of the cooperative business model and further develop your professional skillset.

FARN



This is a paid internship opportunity, and some students may also have the opportunity to gain class credit for completion of the program.

With manager approval, interns are invited to attend an industry-wide meeting in July, as well as a Capitol tour in Austin, TX.

REQUIRED:

- Completion of at least Freshman year at a 4-year university
- Cumulative GPA of 2.5 or higher

PRFFFRRFN:

- Agriculture major
- Strong ability to communicate effectively with agricultural producers
- Self-motivated, reliable, flexible, teachable, and hard-working individual
- Experience or interest in cotton ginning, grain, or farm supply
- Completion of relevant course work: Accounting, communications, futures & options, agricultural economics, soil science, etc.





TACC Summer Co-Op Interns with Texas Commissioner of Agriculture Sid Miller

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INTERN SELECTION PROCESS

1) Application:

- Submit a **1-page cover letter** and **resume** (in PDF format) to Raley Kirk (raley@texas.coop) by March 4, 2024
 - Within your email, please include rural areas of Texas where you have family/friends with whom you could live with during the duration of the internship.
- If selected to continue, you will receive an email with instructions on how to to sign up for an interview

2) Interview:

- Interviews will be conducted via Zoom
 - Panel style interview with 4-6 members consisting of TACC staff, industry representatives, agricultural university faculty, past interns, etc.
- All applicants are <u>guaranteed</u> an interview.

3) Placement:

- TACC serves as a placement agency to match candidates with hosting cooperatives of compatible culture and work style to ensure the most productive and enjoyable "fit.'
 - Could be based on a candidates' specific interest (cotton, grain, farm supply, commodity markets, etc.), learning style, career goals, etc.

4) Formal Hiring:

- TACC will inform intern candidates of decision reached
 - Selected candidates will be put into contact with their host manager who will take over the process from there

FREQUENTLY ASKED QUESTIONS:

What is a cooperative?

- A cooperative is a type of business formed, owned and governed by its members; in this case, the farmers who trade their commodities with the co-op.
- At the end of the year, members reap the financial reward in the form of a patronage dividend, or check, equal to their percent of business with the company.

Where did cooperatives come from?

- The cooperative business model grew popular in the 1920s and 1930s during periods of economic adversity primarily for three reasons:
 - 1) Necessary processing services were not provided in the area
 - 2) Co-ops were able to provide these services at a more competitive price
 - o 3) This allowed farmers to consolidate market power and compete against larger corporations.

Well, I've never heard of any cooperatives...

Actually, if you recognize companies like Land O' Lakes, Ocean Spray, Sun-Maid and Blue Diamond, then you're
already familiar with some of the largest co-ops in the world! Each one of these companies were formed by, and
are still owned and governed by farmers today.

What is Texas Agricultural Cooperative Council's role?

- As an organization, TACC serves as the voice of agricultural cooperatives.
 - They do this by representing and furthering the interests of these agribusinesses in the Texas legislature in Austin.
 - They are also the premiere education and training organization for all levels of the co-op business structure.
- In an internship capacity, TACC serves as the coordinating placement agency to match interested students with a hosting cooperative and manager.

How can I learn more about the internship program or the cooperative business model?

• Raley can be reached by email (raley@texas.coop) or by phone at (512) 450-0555